

Message Text

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PAGE 01 RIO DE 00574 212239Z

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ACTION COME-00

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R 211245Z FEB 75

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 2183

AMCONSUL SAO PAULO

INFO AMEMBASSY BRASILIA

AMCONSUL SALVADOR

UNCLAS RIO DE JANEIRO 0574

E.O. 11652: N/A

TAGS: BEXP, BR

SUBJECT: US CHEMICAL AND PETRO CHEMICAL PROCESSING EQUIPMENT

TRADE MISSION APRIL 3-15, 1975

REF: (A) STATE 036432; (B) SAO PAULO 0395

1. AS HAS BEEN THE CASE WITH PREVIOUS TRADE MISSIONS, CONSULATE GENERAL RIO WILL BE TRANSLATING AND PRINTING TRADE MISSION BROCHURE. CONSEQUENTLY, ADVANCE MAN SHOULD SCHEDULE FIRST WORKING DAY IN RIO, BEFORE PROCEEDING TO SALVADOR.

2. AMCONSUL SALVADOR STAFFED BY AMERICAN CONSUL WITH LIMITED COMMERCIAL EXPERIENCE AND BY RECENTLY-HIRED LOCAL COMMERCIAL SPECIALIST. EXPERIENCE WITH TEXTILE MACHINERY TRADE MISSION TO RECIFE LAST JUNE INDICATES THAT CLOSE MISSION SUPPORT BY RIO IS HIGHLY ADVISABLE. RIO COMMERCIAL OFFICER SHOULD ACCOMPANY ADVANCE MAN TO SALVADOR AND RETURN FOR SEVERAL DAYS JUST PRIOR TO MISSION VISIT, REMAINING DURING VISIT. REQUEST THAT COMMERCE AUTHORIZE TRAVEL AND PER DIEM FOR THESE TWO VISITS BY RIO COMMERCIAL OFFICER.

3. CONSULATE GENERAL OFFICERS HAVE CALLED ON PETROQUISA S.A., PETROBRAS CHEMICAL SUBSIDIARY, LOCATED IN RIO, TO DISCUSS MISSION VISIT AND SOLICIT ADVICE REGARDING ITINERARY. OTTO PERRONI, PETROQUISA DIRECTOR, SAID MISSION WILL BE UNCLASSIFIED

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MOST WELCOME TO BRAZIL AND COMES AT OPPORTUNE TIME. PERRONI

STATED FURTHER THAT HE AND OTHER PETROQUISA DIRECTORS, INCLUDING FERDINANDO SANDRONE, DIRECTOR FOR ENGINEERING AND PURCHASING, WILL TRAVEL TO ACCOMPANY MISSION MEMBERS ON TOUR OF PETROQUISA FACILITIES AT CAMARACI AND ARATU. CONGEN RIO WILL COORDINATE THIS PART OF MISSION ACTIVITY WITH SALVADOR.

4. REQUEST COMMERCE URGENT REPLY REGARDING VISIT ADVANCE MAN TO RIO IN ORDER BOOK HOTEL RESERVATIONS.

5. REQUEST AMCONSUL SAO PAULO FORWARD MATERIAL FOR MISSION BROCHURE MENTIONED PARAGRAPHS 5 AND 6 REFTEL A TO RIO AS SOON AS POSSIBLE.

6. CABLE ON BUDGET ESTIMATES FOR RIO-SALVADOR FOLLOWS SHORTLY.
MILLER

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